

**THE MARSHALL LEGACY INSTITUTE**  
**FINANCIAL STATEMENTS**  
**AND INDEPENDENT AUDITORS' REPORTS**  
**WITH SUPPLEMENTARY INFORMATION**

**DECEMBER 31, 2015**

**THE MARSHALL LEGACY INSTITUTE**  
**FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORTS**  
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***Brooks, Harrison Company, L.L.C.***

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2275 Research Boulevard, Suite 500  
Rockville, Maryland 20850

INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS

To the Board of Directors of  
The Marshall Legacy Institute

We have audited the accompanying financial statements of The Marshall Legacy Institute (the Institute), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Marshall Legacy Institute as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Brooks, Harrison Company*

Rockville, Maryland  
May 24, 2016

**THE MARSHALL LEGACY INSTITUTE**  
**STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2015**

**ASSETS**

**CURRENT ASSETS**

Cash and cash equivalents	\$	477,352
Grants and contributions receivable		176,713
Prepaid expenses		<u>44,930</u>
Total Current Assets		<u>698,995</u>

**PROPERTY AND EQUIPMENT**

Furniture & equipment		17,460
Website		11,040
Leasehold improvements		7,135
Less, accumulated depreciation and amortization		<u>(32,918)</u>
Property and Equipment, Net		<u>2,717</u>

**OTHER ASSETS**

4,133

**TOTAL ASSETS**

\$ 705,845

**LIABILITIES AND NET ASSETS**

**CURRENT LIABILITIES**

Accounts payable	\$	70,716
Deferred rent		<u>7,465</u>
Total Current Liabilities		<u>78,181</u>

**NET ASSETS**

Unrestricted net assets		544,657
Temporarily restricted net assets		<u>83,007</u>
Total Net Assets		<u>627,664</u>

**TOTAL LIABILITIES AND NET ASSETS**

\$ 705,845

The accompanying notes are an integral part of these financial statements.

**THE MARSHALL LEGACY INSTITUTE**

**STATEMENT OF ACTIVITIES**

**YEAR ENDED DECEMBER 31, 2015**

<b>SUPPORT AND REVENUE</b>	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Contributions	\$ 125,171	\$ 138,724	\$ 263,895
Grants and contracts	924,464	233,500	1,157,964
Investments and interest	499	-	499
Other income	11,687	-	11,687
Net assets released from restrictions	<u>403,313</u>	<u>(403,313)</u>	<u>-</u>
Total Support and Revenue	<u>1,465,134</u>	<u>(31,089)</u>	<u>1,434,045</u>
 <b>EXPENSES</b>			
Program Services			
K-9 Demining Corps	1,218,518	-	1,218,518
Mine Awareness and Victims Assistance	<u>110,279</u>	<u>-</u>	<u>110,279</u>
Total Program Services	<u>1,328,797</u>	<u>-</u>	<u>1,328,797</u>
Supporting Services			
Management and general	88,018	-	88,018
Fundraising	<u>187,460</u>	<u>-</u>	<u>187,460</u>
Total Supporting Services	<u>275,478</u>	<u>-</u>	<u>275,478</u>
Total Expenses	<u>1,604,275</u>	<u>-</u>	<u>1,604,275</u>
<b>CHANGE IN NET ASSETS</b>	(139,141)	(31,089)	(170,230)
Net Assets, Beginning of Year	<u>683,798</u>	<u>114,096</u>	<u>797,894</u>
<b>NET ASSETS, END OF YEAR</b>	<u><u>\$ 544,657</u></u>	<u><u>\$ 83,007</u></u>	<u><u>\$ 627,664</u></u>

The accompanying notes are an integral part of these financial statements.

**THE MARSHALL LEGACY INSTITUTE**

**STATEMENT OF CASH FLOWS**

**YEAR ENDED DECEMBER 31, 2015**

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Change in net assets	\$ (170,230)
Adjustments to reconcile change in net assets to net cash used in operating activities:	
Depreciation expense	2,639
Decrease (Increase) in:	
Grants and contributions receivable	231,357
Prepaid expenses	(40,746)
Increase (Decrease) in:	
Accounts payable	(165,853)
Deferred rent	2,345
Refundable advances	(100,000)
	<hr/>
Net Cash Used in Operating Activities	(240,488)
	<hr/>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchase of furniture and equipment	(419)
	<hr/>
Net Cash Used In Investing Activities	(419)
	<hr/>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	\$ (240,907)
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<hr/> 718,259
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<hr/> <hr/> \$ 477,352

The accompanying notes are an integral part of these financial statements.

**THE MARSHALL LEGACY INSTITUTE**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2015**

**Note 1: Organization and Summary of Significant Accounting Policies**

**Organization**

The Marshall Legacy Institute (the Institute) is a Virginia-based, non-profit, non-governmental, international humanitarian organization founded in 1996. The mission of the Institute is to extend the legacy of George C. Marshall into the 21<sup>st</sup> Century, to alleviate suffering, restore hope, and create the conditions that nurture stability. The Institute's vision is to be a project-oriented organization focused on building indigenous capacity in the developing world, acknowledged throughout the international community for its commitment, contacts, expertise and ability to accomplish difficult tasks. The Institute's primary sources of revenue are grants and contracts from government agencies, institutes and corporations, and contributions from individuals.

**Cash Equivalents**

The Institute considers short-term certificates of deposit and money market funds to be cash equivalents.

**Furniture, Equipment and Leasehold Improvements**

Furniture and equipment are recorded at cost and are depreciated using the straight-line method over the estimated useful lives of three to five years. Expenditures for major repairs and improvements are capitalized; expenditures for minor repairs and maintenance costs are charged to expense when incurred.

Leasehold improvements are recorded at cost and amortized over the lease term.

**Classification of Net Assets**

The net assets are reported as follows:

- Unrestricted net assets represent the portion of expendable assets that are available for support of the Institute's operations.
- Temporarily restricted net assets represent assets that are specifically restricted by donors for various programs or future periods.



**THE MARSHALL LEGACY INSTITUTE**

**NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2015**

**Revenue Recognition**

Unconditional grants and contributions are recorded as revenue in the year in which payments are received or unconditional promises are made, whichever occurs first. The Institute reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor-imposed restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying statement of activities as net assets released from restrictions.

The Institute receives grant and contract revenue from United States government agencies and as a subcontractor to federal government contractors. Revenue from these grants and contracts is recognized as costs are incurred, on the basis of direct costs plus allowable indirect expenses. Revenue recognized on grants and contracts for which billings have not been sent and/or collected from grantors is reported in grants and contributions receivable in the accompanying statement of financial position.

**Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying schedule of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

**Subsequent Events**

The Organization has evaluated subsequent events through May 24, 2016, the date which the financial statements were available to be issued.

**Note 2: Grants and Contributions Receivable**

Grants and contributions receivable at December 31, 2015, were comprised of federal grants receivable and sub-grantee advances.

THE MARSHALL LEGACY INSTITUTE

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015

**Note 3: Temporarily Restricted Net Assets**

At December 31, 2015, temporarily restricted net assets were available for the following programs:

K-9 Demining Corps	\$ 16,949
MDDPP	<u>66,058</u>
Total	<u>\$ 83,007</u>

**Note 4: Income Taxes**

Under Section 501(c)(3) of the Internal Revenue Code, the Institute is exempt from the payment of taxes on income other than net unrelated business income. The Institute had no net unrelated business income during the year and accordingly, no provision for income tax was required.

**Note 5: Lease Commitment**

The Institute leases its current office space in Arlington, Virginia under a noncancelable operating lease which expires in 2018. The lease agreement contains a provision for an increase in rent of 5% per annum beginning on the first anniversary date. Total rent expense attributable to the Institute's office space for the year ended December 31, 2015 was \$63,842. Rent expense is recorded on a straight-line basis over the lease term, and the accumulated difference between payments and expenses is recorded as Deferred Rent in the Statement of Financial Position. Future minimum rental payments for the years ending 2016 through 2018 are: \$63,957; \$66,515; and \$63,200 respectively.

**Note 6: Retirement Plan**

The Institute maintains a defined contribution retirement plan under Section 403(b) of the Internal Revenue Code, which is available to all eligible employees. Eligible employees may contribute to the plan up to the maximum limits established by the plan. The Institute provides an employer contribution equal to 3% of each employee's salary and these contributions are immediately vested. Retirement expense for the year ended December 31, 2015 was \$47,922, and is included in salaries and benefits expense in the accompanying schedule of functional expenses.

**SUPPLEMENTARY INFORMATION**

**THE MARSHALL LEGACY INSTITUTE**  
**SCHEDULE OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2015**

	Program Services				Supporting Services				Total Expenses
	Champs and Other K-9	MDDP	Total	Victims Assistance	Total Program Services	Fundraising	Management and General	Administrative and Overhead	
	K-9 Demining Corps								
Dogs	\$ -	\$ 217,824	\$ 217,824	\$ -	\$ 217,824	\$ -	\$ -	\$ -	\$ 217,824
Subcontracts and consultants	116,883	195,217	312,100	88,500	400,600	750	-	-	401,350
Salaries, benefits and payroll taxes	193,024	214,522	407,546	14,384	421,930	78,857	68,846	72,848	642,481
Travel and meals	32,785	99,978	132,763	1,616	134,379	11,004	576	-	145,959
Meetings and conferences	1,697	2,365	4,062	23	4,085	64,796	211	-	69,092
Rent	-	20,970	20,970	1,451	22,421	7,957	-	33,464	63,842
Office and supplies expenses	2,790	5,170	7,960	212	8,172	4,848	4,547	-	17,567
Postage, printing and reproduction	3,315	2,111	5,426	92	5,518	551	-	857	6,926
Telephone, internet and website	1,881	1,917	3,798	117	3,915	722	-	2,511	7,148
Depreciation	753	900	1,653	62	1,715	341	-	583	2,639
Professional fees	3,232	8,474	11,706	848	12,554	1,124	-	3,455	17,133
Insurance	1,000	1,196	2,196	83	2,279	454	-	774	3,507
Ambassador vet	7,479	1,122	8,601	-	8,601	206	-	-	8,807
General and administrative allocation	38,796	43,117	81,913	2,891	84,804	15,850	13,838	(114,492)	-
	<u>\$ 403,635</u>	<u>\$ 814,883</u>	<u>\$ 1,218,518</u>	<u>\$ 110,279</u>	<u>\$ 1,328,797</u>	<u>\$ 187,460</u>	<u>\$ 88,018</u>	<u>\$ -</u>	<u>\$ 1,604,275</u>

See independent auditors' report.

**THE MARSHALL LEGACY INSTITUTE**  
**SCHEDULE OF INDIRECT COSTS**  
**FOR THE YEAR ENDED DECEMBER 31, 2015**

	<u>Administrative and Overhead</u>	<u>Management and General</u>	<u>Total</u>
Salaries, benefits and payroll taxes	\$ 72,848	\$ 68,846	\$ 141,694
Travel, meals and entertainment	-	576	576
Meetings and conferences	-	211	211
Rent	33,464	-	33,464
Office expenses and supplies	-	4,547	4,547
Postage, printing and reproduction	857	-	857
Telephone, internet and website	2,511	-	2,511
Depreciation	583	-	583
Professional fees	3,455	-	3,455
Insurance	774	-	774
Ambassador Vet	-	-	-
	<u>114,492</u>	<u>74,180</u>	<u>188,672</u>
General and administrative allocation	<u>(13,838)</u>	<u>13,838</u>	<u>-</u>
	<u>\$ 100,654</u>	<u>\$ 88,018</u>	<u>\$ 188,672</u>
Total Direct Costs	\$ 1,415,603	\$ 1,415,603	\$ 1,415,603
Less excess subcontract amounts *	<u>(334,909)</u>	<u>(334,909)</u>	<u>(334,909)</u>
Total Direct Costs Base	<u>\$ 1,080,694</u>	<u>\$ 1,080,694</u>	<u>\$ 1,080,694</u>
Indirect Cost Rate	<u>9.31%</u>	<u>8.14%</u>	<u>17.46%</u>

\* Subcontract amounts in excess of \$25,000 are not included in the direct costs base.

See independent auditors' report.

**THE MARSHALL LEGACY INSTITUTE**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
**YEAR ENDED DECEMBER 31, 2015**

Federal Grantor Award Title/Project Title	CFDA Number	Contract Number	Expenditures
U.S. Department of State			
Mine Detection Dog Partnership Program (MDDPP)			
Sri Lanka	19.8	S-PMWRA-15-GR-1015	\$ 54,500
Lebanon	19.8	S-PMWRA-15-GR-1032	173,301
Iraq	19.8	S-PMWRA-13-GR-1084	84,365
MDDPP/Children Against Mines Program (CHAMPS)			
Bosnia	19.8	S-PMWRA-15-GR-1001	162,914
Children Against Mines Program (CHAMPS)			
Yemen	19.8	S-PMWRA-13-GR-1053	56,444
MDDPP/MDD Drawdown and Facilitation of Future MDD Usage In Afghanistan	19.8	S-PMWRA-15-CA-1018	<u>184,161</u>
Total Federal Programs			<u><u>\$ 715,685</u></u>

The Schedule of Expenditures of Federal Awards includes the federal grant activity of the The Marshall Legacy Institute and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in, the preparation of the accompanying financial statements.

See independent auditors' report.